



**JAMES P. GRUSECKI AND NORTHERN BUILDERS, INC. SCHOLARSHIP
FOR
*FUTURE LEADERS IN INDUSTRIAL REAL ESTATE FUND***

The goal of the Northern Builders Future Leadership in Industrial R.E. Scholarship is to educate, financially assist and support the next generation of real estate leaders, particularly those interested in industrial real estate ownership and development.

STUDENT REQUIREMENTS:

Entry Requirements

Applicants must meet the current admission requirements of the HCB. In particular, applicants will have completed an undergraduate degree with a GPA of 3.0 or higher and have 2-3 years of work experience in real estate or a related field. An employer recommendation letter is required.

Program Participation Requirements

Northern Builders Scholars will be required to (a) maintain a GPA of 3.5; (b) be continuously registered; (c) take two classes each regular semester; (d) complete the Institute's professional development courses; and (e) fully participate in Institute and Northern Builders Fund activities. The degree must be completed in two years following initial enrollment.

PROGRAM ELEMENTS:

Scholarships

Selected students will receive an annual scholarship of \$5,000 a year for up to two years (or a maximum of \$10,000) to complete the degree program.

Advising

Students will be assigned an advisor from the Institute or the HCB to provide guidance concerning their academic choices, as well as other counseling during their studies.

Mentorships

All students will be assigned a mentor from Northern Builders or related firms. The mentors will provide shadowing, attendance at events, exposure to the industry and professional advice and interaction.

Industry/Student Forums

The Institute will involve the students in all of its educational and program activities. Student memberships in industry organizations will be provided.

Career Evaluation

Each semester the student will have the opportunity to review career options with the industry mentor. Internships at Northern Builders, as available, will give "hands on" experience.

Industry Placement

Northern Builders will network with Chicago area firms and share employment opportunities as they become available. Students will be informed of other opportunities through the Institute.

Professional Training Courses

All scholarship students under the Institute's real estate academic programs are required to attend the four on-site Institute professional development courses. The courses are free and include:

- Two information technology classes - including industry programs such as Argus, CoStar and others.
- Professional and Personal Skills – Business etiquette; presentation, financial and time management skills.
- Business writing - composition, document organization, resume preparation, and etc.

GRADUATION and CERTIFICATE:

Graduates from the program will receive a special certificate as a scholars of **THE JAMES P. GRUSECKI AND NORTHERN BUILDERS, INC. SCHOLARSHIP FOR FUTURE LEADERS IN INDUSTRIAL REAL ESTATE.**